

Bin Yuan Healthcare Fund

SFDR status as of March 2021: Article 8
January 2024

Investment Review

The Hereford Funds – Bin Yuan Healthcare Fund (share class L1) depreciated 19% for the month of January (net of fees) compared with a -20.89% return for the benchmark. As of the end of January, the Sub Fund was mainly invested in Healthcare Equipment & Parts and Services, with few positions in the Pharmaceuticals sector.

For the month, the Fund outperformed the benchmark by 1.89%. Positions that contributed most to the portfolio were APT MEDICAL, SINO BIOPHARM and SINOPHARM. Positions that contributed least were IRAY TECHNOLOGY, WUXI BIOLOGICS and WUXI APPTEC.

Manager's Commentary

After a short rebound in December, the China equity market had a horrible January characterized by panic selling. For healthcare sector, the most negative news this month was that US lawmakers made the proposal that American military would be forbidden to work with Chinese biotechnology companies such as BGI and Wuxi AppTec. Although there is no conclusion and will be a long way to go, given increasing uncertainty, we have adjusted the fund. The first action was raising cash for the fund. The cash level now is 13%. The second action was allocating more position into devices and domestic health service companies such as China's largest distributor – Sinopharm (1099.HK) while trimming position of biotech & CROs. Our portfolio now only has 10% exposure on US-related business. We reaffirm that China's healthcare devices and service companies are the most beneficiaries from health consumption upgrading and import substitution, which are our fund's focuses (Portfolio exposure: Healthcare Devices: 59%, Domestic Health Services: 11%).

We believe that the panic selling this month is close to the end. We strongly advise our investors to stay in the market because, according to our experience, any marginally positive changes should bring a very good market rebound as Chinese stocks are oversold and very cheap; the only thing left is investors' confidence. We also see less negative trends or catalysts in the market:

1. Share buybacks from listed companies have been increasing. For our holdings, 11 companies have bought back shares in the past three months, and 18 are doing so or will do so in the months ahead. We do not expect these moves to bolster stock prices quickly, but this will provide support and boost confidence.
2. 22% of our portfolio companies have announced their preliminary earnings results range or positive warnings as of the end of January, all meeting or exceeding our expectations, with over 27% surpassing consensus estimates.

After the January drop, our portfolio sells on a forward PE of 19x (Harmonic method) and we project annual earnings growth of 21% plus over the next three years. As time progresses, fundamental factors will inevitably become increasingly significant in shaping market dynamics and companies valuations. Quoting Jeremy Grantham's insightful observation from his March 2009 newsletter during the global financial crisis, "...the market does not turn when it sees light at the end of the tunnel. It turns when all looks black, but just a subtle shade less black than the day before." From a long-term perspective, we firmly believe that this is precisely that moment.

Key Information

NAV (31/01/24)	US\$ 68.7 (L1)	Strategy Assets	US\$ 3.0 m ^(a)
Total Fund Size	US\$ 3.0 m	Fund Launch Date	03-Dec-21

Monthly Performance (%) data from FPS/Pictet															
	2023												2024		ITD
	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Jan	YTD	
Bin Yuan HC Fund	-5.48	-4.80	-2.51	-7.60	-4.98	4.34	-7.54	1.56	-0.81	3.75	-2.14	-18.13	-19.00	-19.00	-44.32
Index ^(b)	-9.91	-4.72	2.99	-10.21	-6.15	8.44	-7.04	0.34	5.29	0.73	-8.99	-20.45	-20.89	-20.89	-56.89

Source: Bin Yuan, Pictet, FPS

Risk and reward profile

Lower risk

Potentially lower reward



1

2

3

4

5

6

7

Higher risk

Potentially higher reward

The risk indicator assumes you keep the product for 4 years. We have classified this product as 6 out of 7, which is the second –highest risk.

This rates the potential losses from future performance at a high level, and poor market conditions are very likely to impact out capacity to pay you.

Please refer to the prospectus^(d) for more information on the specific risks relevant to this product not included in the summary risk indicator.

This product does not include any protection from future market performance, so you could lose some or all of your investment. If we are not able to pay you what is owed, you could lose your entire investment.

Top Ten Holding					
1	KANGJI MEDICAL H	8.76%	2	IRAY TECHNOLOG-A	8.27%
3	WUXI APPTec CO-A	5.19%	4	SHENZHEN MINDR-A	4.61%
5	WUXI BIOLOGICS C	4.27%	6	SHANGHAI UNITE-A	3.43%
7	INNOVENT BIOLOGI	3.39%	8	NEW INDUSTRIALS	3.24%
9	APT MEDICLA IN-A	3.12%	10	QINGDAO NOVELB-A	3.09%

Investment Objective

The investment objective of the Compartment is to provide long term capital growth, measured in USD, primarily through investment in equities and equity-linked securities of Greater China Companies, as defined hereafter.

Market Breakdown	% of Assets
A Share	60
Hong Kong (Discounted Dual Listing)	2
Hong Kong	26

Sectoral Breakdown	% of Assets
Healthcare Equipment & Parts	55
Services	21
Biotechnology	7
Pharmaceuticals	5

Valuation ^(c)	Portfolio	Benchmark
Period	01/31/2024	01/31/2024
2024 PE (X) – Weighted Avg. Method	17.6	15.6
2024 PE (X) – Harmonic Avg. Method ^(c)	19.0	23.6
2024 PB (X)	3.3	2.2
2024 Div. Yield (%)	1.3	1.5
2024 ROE (%)	23.0	8.3
Earning Growth (%) Forward 3 YR	21.0	14.0
2024 PEGY	0.8	1.0
FCF Yield	2.4	0.9

The Sub-Fund is actively managed. The benchmark index of the Sub-Fund is MSCI China Health Care Index. It is used for the calculation of the performance fee and for performance comparison purposes. The Investment Manager is not in any way constrained by the benchmark index in its portfolio positioning. This means the Investment Manager is taking investment decisions without reference to a benchmark index. The Sub-Fund can deviate significantly from the index.

Annual Management Charge TERs as at end September 2021	
Share Class L1	0.50% NA
Share Class A	1.00% NA
Share Class P	0.50% with 10% Performance Fee NA
Minimum Investment	
Share Class L1	\$100,000 Minimum initial subscription & holding
Share Class A	\$100,000 Minimum initial subscription & holding
Share Class P	\$100,000 Minimum initial subscription & holding

Fund Codes	
Share Class	L1
Bloomberg	HEFYHUA LX
TK	
ISIN	LU2413982427
Lipper ID	
Sedol	BLBHZ45

Entry / Exit fees ; 0

All the costs are not disclosed into the factsheet, please refer to the prospectus for additional information.

Fund Details	
Dealing Day	Daily
Dividends	None – income accumulated within the fund
Investment Manager	Bin Yuan Capital Room 1505, 15/F, 299QRC 287-299 Queen's Road Central Sheung Wan, Hong Kong
Management Company	FundPartner Solutions (Europe) S.A. 15, Avenue John F Kennedy , L-1855 Luxembourg
Custodian	Bank Pictet & Cie (Europe) AG, Succursale de Luxembourg 15, Avenue John F Kennedy, L-1855 Luxembourg
Legal Advisors	Elvinger Hoss Prussen S.A. 2, Place Winston Churchill, L-1340 Luxembourg
Auditor	Deloitte Audit S.à r.l. 560, route de Neudorf, L-2220 Luxembourg

Fund Codes	
Share Class	L1
Bloomberg	HEFYHUA LX
TK	
ISIN	LU2413982427
Lipper ID	
Sedol	BLBHZ45

Order Transmission Information

Bank Pictet & Cie (Europe) AG, Succursale de Luxembourg
15, Avenue John F Kennedy,
L-1855 Luxembourg
Via fax +352 46 71 71 7667 or SWIFT PICTLULXTAS

Footnote:

(a) This refers to the total assets invested in the reference strategy managed by the Investment Manager.

(b) MSCI China Health Care Index (Bloomberg Ticker MXCNOHC Index).

(c) The harmonic average, also known as the harmonic mean, is a type of average that is useful in situations where calculating an average rate or ratio. It's particularly effective when the values we are averaging are defined in terms of a ratio of two quantities (like speed, which is distance per unit of time).

The formula for the harmonic average is:

$$\text{Harmonic Mean} = N / \sum (1/\text{Value}_i)$$

Where:

- (N) is the total number of values.

- Value_i is each individual value in the set.

(d) Prospectus (English) and KIDs (English, French, German)

Disclaimer:

- This document should be read as a marketing communication.
- Risk Disclaimer - This current risk profile is based on historical data and may not be a reliable indication of the future risk profile of the Sub-Fund. - The risk category shown is not guaranteed and may shift over time. - The lowest category, which corresponds to Number 1, cannot be regarded as being risk-free. - The Sub-Fund does not provide any capital guarantee or asset protection measures. Why is this Sub-Fund in this category? The investment objective of the Sub-Fund is to generate long-term capital growth and income by investing in equities and equity-linked securities of Greater China Companies. Hence, the risk/reward profile of the SubFund should correspond to a high risk category on the risk/reward scale. The contents of this document are communicated by, and the property of, Hereford Funds. This document is for information purposes and internal use only. It is neither an advice nor a recommendation to enter into any investment. Investment suitability must be determined individually for each investor, and the financial instruments described above may not be suitable for all investors. This information does not provide any accounting, legal, regulatory or tax advice. Please consult your own professional advisers in order to evaluate and judge the matters referred to herein. An investment should be made only on the basis of the prospectus, the annual and any subsequent semi-annual reports of HEREFORD FUNDS (the "Fund"), a société d'investissement à capital variable, established in Luxembourg and registered under Part I of Luxembourg law of 20 December, approved by the Commission de Surveillance du Secteur Financier (CSSF). These can be obtained from the Fund, from FundPartner Solutions (Europe) SA, 15 avenue J. F. Kennedy, L-1855 Luxembourg, and any distributor or intermediary appointed by the Fund. You can obtain a summary of investors rights to the following link : <https://www.group.pictet/media/sd/176b100ab205a6e6aef82b0250138f889675b903>
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